



**Broad-Based Black Economic Empowerment Commission**

**Compliance Report by Companies Listed on the  
Johannesburg Stock Exchange (JSE)**

(in terms of Section 13G (2) of the Act)

Case Number

**FORM BBEE 1**

**SECTION A: DETAILS OF ENTITY**

|  |  |
|--|--|
| Name of Entity / Organisation          | Clientèle Limited  |
| Registration Number                    | 2007/023806/06   |
| Physical Address                       | Clientèle Office Park, Cnr Rivonia and Alon Road,<br>Morningside, 2196 |
| Telephone Number                       | 011 320 3260   |
| Email Address                          | ttabane@clientele.co.za  |
| Indicate Type of Entity / Organisation | Insurance  |
| Industry / Sector                      | Financial Sector   |
| Relevant Code of Good Practice         | Financial Sector code No.35914   |
| Name of Verification Agency            | EMPOWERDEX   |
| Name of Technical Signatory            | Ashley Craft   |

**SECTION B: INFORMATION AS VERIFIED BY THE BROAD-BASED BLACK ECONOMIC EMPOWERMENT VERIFICATION PROFESSIONAL AS PER SCORECARDS**

| B-BBEE Elements            | Target Score Including | Bonus Points | Actual Score Achieved |
|----------------------------|------------------------|--------------|-----------------------|
| Ownership                  | 14.00                  | +3           | 8.51                  |
| Management & Control       | 8.00                   | +1           | 5.33                  |
| Employment Equity          | 15.00                  | +3           | 11.48                 |
| Skills Development         | 10.00                  |              | 7.81                  |
| Preferential Procurement   | 16.00                  |              | 16.00                 |
| Enterprise Development     | 15.00                  |              | 15.00                 |
| Socio-Economic Development | 3.00                   |              | 2.04                  |

|                              |                           |     |       |
|------------------------------|---------------------------|-----|-------|
| Access to financial services | 14.00                     |     | 9.20  |
| Overall Score                | 95.00                     | +7  | 75.37 |
| Equivalent Score             | 100.00                    |     | 79.33 |
| Priority Elements Achieved   | YES / NO and specify them | N/A |       |
| Empowering Supplier Status   | YES / NO and specify them | YES |       |
| Final B-BBEE Status Level    | Three (3)                 |     |       |

\*indicate how each element contributes to the outcome of the scorecard

## SECTION C: FINANCIAL REPORT

### 1. BASIC ACCOUNTING DETAILS:

a. Accounting Officer's Name:

Iain Hume

b. Address:

Clientèle Office Park, Cnr Alon and Rivonia Road,

Morningside

2196

c. Accounting Policy: (Your accounts are done?)

Weekly

Monthly

Other (specify)

Yes

d. Has the attached Financial Statements and Annual Report been approved by the entity?

Yes

### 2. PLEASE ATTACH THE FOLLOWING:

i) Copy of Annual Financial Statement including Balance Sheet and Income and Expenditure Report.

Financial Results for the year ended 30 June 2018.


ii) Annual Report

Integrated Annual Report 2018

3. Entity Annual Turnover:

2,199,439,000

4. Sign-off and Date

|   |                                     |
|---|-------------------------------------|
| <br><hr/> <p>Signature</p> | <p>28/09/2018</p> <hr/> <p>Date</p> |
|---|-------------------------------------|